Twin Disc, Incorporated 2010 Third Quarter Newsletter March 26, 2010

To Our Shareholders:

Our results have turned the corner and we expect this improving trend will continue. On all levels of the Company I am proud of the operating plan we created and continue to execute, despite a difficult economic environment. After several quarters of low activity, the oil and gas market has begun to pick up, driven by higher energy prices and we are well positioned to benefit from a recovery in oil and gas production. In addition to our optimism for the oil and gas market, we see continuing demand for our products from ARFF, legacy land-based military and military patrol boat markets at the pace we experienced throughout the first nine months of fiscal 2010. While we expect challenges to remain in other of our markets, specifically, the mega yacht and pleasure craft markets, there are many reasons for us to be encouraged, especially as our financial position continues to strengthen.

Financial Results

Sales for the fiscal 2010 third quarter were \$60,977,000, compared to \$69,292,000 for the fiscal 2009 third quarter and \$55,186,000 for the fiscal 2010 second quarter. Year-to-date, sales were \$163,220,000, compared to \$223,562,000 for the fiscal 2009 nine months. While down year-over-year, sales continue to show sequential quarterly improvements, as a result of strengthening demand from customers in the oil and gas market and continued demand from the airport, rescue and fire fighting (ARFF), land- and marine-based military, and Asian-Pacific commercial marine markets. These market improvements continue to be offset by weakness in the Company's mega yacht market.

Gross margin, as a percentage of fiscal 2010 third-quarter sales, was 27.1 percent, compared to 27.6 percent in last year's comparable period and 26.8 percent in the fiscal 2010 second quarter. Gross margins have continued to improve sequentially throughout fiscal 2010 as a result of increased sales volumes and a slight improvement in the mix of business. Year-to-date, gross profit, as a percentage of sales, was 25.1 percent, compared to 27.8 percent for the fiscal 2009 nine months.

For the fiscal 2010 third quarter, marketing, engineering and administrative (ME&A) expenses, were \$14,555,000, compared to \$14,517,000 for the same period last year. In the prior year's fiscal third quarter, there was a \$733,000 reversal of corporate bonus expense that reduced ME&A expenses in the prior year. In addition, year-over-year changes for the quarter in foreign exchange rates had a net translation

effect of increasing ME&A expenses by \$484,000 in the third fiscal quarter of 2010 versus the comparable period a year ago. As a percentage of sales, ME&A expenses were 23.9 percent, compared to 21.0 percent for the fiscal 2009 third quarter, and 27.0 percent for the fiscal 2010 second guarter. Year-todate ME&A expenses have decreased \$5,615,000, or 11.7 percent to \$42,228,000, or 25.9 percent of sales, compared to \$47,843,000, or 21.4 percent of sales, for the fiscal 2009 nine months, as a result of previously announced cost reduction initiatives. In addition, year-over-year changes for the first nine months in foreign exchange rates had a net translation effect of increasing ME&A expenses by \$1,033,000 in the first nine months of fiscal 2010 versus the comparable period a year ago.

Other income of \$433,000 and \$236,000 for the three and nine months ended March 26, 2010, respectively, improved from other expense of \$1,049,000 and \$37,000 for the comparable periods in the prior year. This improvement is due primarily to favorable foreign currency movements from period to period.

The effective tax rate for the nine months ended March 26, 2010 was 52.4% compared to 29.2% for the nine months ended March 27, 2009. The increase in fiscal 2010 is the result of the magnified impact of foreign non-deductible expenses on the current year rate. While these non-deductible expenses have remained relatively constant year over year, they are a larger percentage of the current year projected foreign earnings which results in a greater impact to the current year effective tax rate. The effective tax rate for the three months ended March 26, 2010 was 14.0% compared to 11.8% for the three months ended March 27, 2009. The effective tax rate for the third quarter was reduced by the impact of applying the new annualized effective tax rate to the losses recorded in the first six months of fiscal 2010. The prior year rate of 11.8% was reduced by foreign tax credits and favorable adjustments following the filing of the prior year tax return.

Net earnings for the fiscal 2010 third quarter was \$1,451,000, or \$0.13 per diluted share, compared to net income of \$2,850,000, or \$0.26 per diluted share for the fiscal 2009 third quarter and a net loss of \$490,000, or \$0.04 per share for the fiscal 2010 second quarter. Year-to-date, the Company reported a net loss of \$1,443,000, or \$0.13 per share, compared to net income of \$8,748,000, or \$0.78 per diluted share for the fiscal 2009 nine months.

Earnings before interest, taxes, depreciation and amortization (EBITDA)* was \$4,800,000 for the fiscal 2010 third quarter, compared to \$6,292,000 for the fiscal 2009 third quarter and EBITDA of \$2,270,000 for the fiscal 2010 second quarter. For the fiscal 2010 nine months, EBITDA was \$6,262,000, compared to \$21,532,000 for the fiscal 2009 comparable period.

Working capital improvements, combined with strong operating cash flows and improving operating results are continuing to benefit our financial position. Yearto-date, we have generated \$23,114,000 in cash from operations, reduced total debt by 30.9 percent to \$35,100,000, and improved our cash position 9.6 percent to \$14,533,000. The net reduction in working capital, excluding cash and debt, and other, for the nine months ended March 26, 2010 was \$16,827,000 a \$3,054,000 improvement from the end of the fiscal 2010 second quarter. Furthermore, the improvements in working capital and cash from operations allowed us to reduce total debt by 15.6 percent, or \$6,511,000 from the end of the fiscal 2010 second quarter. Total debt to total capital now stands at 25.2 percent, compared to 32.0 percent at June 30, 2009 and 33.2 percent at March 27, 2009. We are optimistic that our balance sheet will continue to strengthen for fiscal 2010.

Dividend

The Board of Directors declared a regular quarterly cash dividend of \$0.07 per share payable on June 1, 2010 to shareholders of record on May 14, 2010.

Outlook

Our six-month backlog at March 26, 2010 was \$72,786,000 compared to \$60,583,000 at June 30, 2009 and \$70,038,000 at December 25, 2009. Our backlog continues to strengthen as order rates from customers in the oil and gas market are increasing and we expect sequential improvements to continue for the fiscal 2010 fourth quarter. We continue to be encouraged about our long-term business prospects resulting from our world-class new product offerings, global customer service and significantly improving financial position.

Election of New Director

We would like to welcome Michael C. Smiley to the Company's Board of Directors, effective April 16, 2010. Mr. Smiley will stand for reelection at the Company's annual shareholder meeting in October 2010. Since May 2008, Mr. Smiley, (50), has served as Chief Financial Officer of Zebra Technologies Corporation, a leading provider of innovative technology solutions used to identify, track, and manage the deployment of critical assets for improved business efficiency.

We are delighted to have a person with Mike's global growth, technology and international experience on our Board. His financial and accounting insight supports our Company's high professional and ethical standards. We look forward to his contributions and counsel as he brings a fresh perspective to our board room.

Michael E. Batten

Chairman and Chief Executive Officer

John H. Batten

President and Chief Operating Officer

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Forward-Looking Statements

This press release may contain statements that are forward looking as defined by the Securities and Exchange Commission in its rules, regulations and releases. The Company intends that such forward-looking statements be subject to the safe harbors created thereby. All forward-looking statements are based on current expectations regarding important risk factors including those identified in the Company's most recent periodic report and other filings with the Securities and Exchange Commission. Accordingly, actual results may differ materially from those expressed in the forward-looking statements, and the making of such statements should not be regarded as a representation by the Company or any other person that the results expressed therein will be achieved.

*Non-GAAP Financial Disclosures (EBITDA)

EBITDA represents net earnings before interest expense, income taxes, depreciation and amortization. EBITDA is not a calculation based upon generally accepted accounting principles (GAAP). The amounts included in the EBITDA calculation, however, are derived from amounts included in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows data. EBITDA should not be considered as an alternative to net earnings or operating profit as an indicator of the Company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Twin Disc has presented EBITDA because it regularly reviews this as a measure of the Company's ability to incur and service debt. In addition, EBITDA is used by many of our investors and lenders, and is presented as a convenience to them. However, the EBITDA measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

Twin Disc, Incorporated Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income (In thousands, except per-share data, unaudited)

	Three Mor March 26, 2010	nths Ended March 27, <u>2009</u>	Nine Mon March 26, <u>2010</u>	ths Ended March 27, <u>2009</u>
Net sales Cost of goods sold Gross profit	\$60,977 44,472 16,505	\$69,292 50,141 19,151	\$163,220 <u>122,182</u> 41,038	\$223,562 161,386 62,176
Marketing, engineering and administrative expenses Interest expense Other (income) expense, net	14,555 639 (433) 14,761	14,517 526 1,049 16,092	42,228 1,821 (236) 43,813	47,843 1,837 37 49,717
Earnings (loss) before income taxes and noncontrolling interest Income taxes Net earnings (loss) Less: Net (earnings) loss attributable to	$\frac{1,744}{244}$ $1,500$	3,059 362 2,697	(2,775) (1,454) (1,321)	12,459 3,639 8,820
noncontrolling interest, net of tax Net earnings (loss) attributable to Twin Disc	<u>(49)</u> \$ 1,451	153 \$ 2,850	<u>(122)</u> (\$1,443)	<u>(72)</u> \$8,748
Earnings (loss) per share data: Basic earnings (loss) per share attributable to Twin Disc common shareholders Diluted earnings (loss) per share attributable to Twin Disc common shareholders	\$ 0.13	\$ 0.26 \$ 0.26	(\$0.13) (\$0.13)	\$ 0.79 \$ 0.78
Weighted average shares outstanding data: Basic shares outstanding Diluted shares outstanding	11,065 11,150	11,006 11,041	11,062 11,062	11,127 11,197
Dividends per share	\$ 0.07	\$ 0.07	\$ 0.21	\$ 0.21
Comprehensive (loss) income: Net earnings (loss) Adjustment for amortization of net actuaria	\$ 1,500 l \$ 488	\$ 2,697 \$ 470	(\$1,321) \$ 1,405	\$ 8,820 \$ 1,412
loss and prior service cost, net of tax Foreign currency translation adjustment Comprehensive (loss) income Comprehensive (income) loss attributable	(7,124) (5,136)	(1,004) 2,163	(1,209) (1,125)	(19,574) (9,342)
to noncontrolling interest	(49)	153	(122)	<u>(72)</u>
Comprehensive (loss) income attributable to Twin Disc	<u>(\$5,185)</u>	<u>\$ 2,316</u>	(\$1,247)	<u>(\$9,414)</u>

Reconciliation of Consolidated Net Earnings (Loss) to EBITDA (In thousands, unaudited)

	Three Months Ended		Nine Months Ended	
	March 26,	March 27,	March 26,	March 27,
	2010	<u>2009</u>	<u>2010</u>	2009
Net earnings (loss) attributable to Twin Disc	\$1,451	\$2,850	\$(1,443)	\$ 8,748
Interest expense	639	526	1,821	1,837
Income taxes	244	362	(1,454)	3,639
Depreciation and amortization	2,466	2,554	7,338	7,308
Earnings before interest, taxes, depreciation and amortization	\$4,800	\$6,292	\$6,262	\$21,532

Twin Disc, Incorporated Condensed Consolidated Balance Sheets (In thousands, unaudited)

March 26, June 30, **Assets** 2010 2009 Current assets: Cash \$ 14,533 \$ 13,266 Trade accounts receivable, net 42,211 53,367 Inventories, net 79,083 92,331 Deferred income taxes 5,413 6,280 Other 7,298 8,677 Total current assets 148,538 173,921 65.799 Property, plant and equipment, net 61.059 Goodwill, net 17,228 17,509 14,386 Deferred income taxes 14,053 Intangible assets, net 7,039 7,855 Other assets 6,309 6,095 TOTAL ASSETS \$254,226 \$285,565 **Liabilities and Equity** Current liabilities: Short-term borrowings and current maturities of long-term debt 3,978 4,421 Accounts payable 22.949 24.864 Accrued liabilities 28,784 40,967 70,252 Total current liabilities 55,711 31.122 46.348 Long-term debt Accrued retirement benefits 60,754 60,241 Other long-term liabilities 2,498 899 Total liabilities 150,085 177,740 Equity: Twin Disc Shareholders' Equity: Common shares authorized: 30,000,000; 10,592 13,205 issued: 13,099,468; no par value Retained earnings 146,462 150,257 Accumulated other comprehensive loss (26,082)(26,218)130,972 137,244 Less treasury stock, at cost (1,907,642 and 2,070,124 shares, respectively) 27,690 30,256 Total Twin Disc shareholders' equity 103,282 106,988 859 837 Noncontrolling interest Total equity 104,141 107,825

\$254,226

\$285,565

TOTAL LIABILITIES AND EQUITY

Twin Disc, Incorporated Condensed Consolidated Statements of Cash Flows (In thousands, unaudited)

	Nine	Months	Ended
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	March 26, 2010	March 27, 2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net (loss) earnings	\$ (1,321)	\$ 8,820
Adjustments to reconcile net (loss) earnings to cash provided by operating activities:	. , , ,	,
Depreciation and amortization	7,338	7,308
Other non-cash changes, net	270	345
Net change in working capital,		
excluding cash and debt, and other	16,827	(15,830)
Net cash provided by operating activities	23,114	643
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CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisitions of fixed assets	(2,791)	(6,631)
Other, net	(263)	1,167
Net cash used by investing activities	(3,054)	(5,464)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from notes payable	89	1,779
Payments of notes payable	(531)	(881)
(Payments) proceeds from long-term debt	(15,244)	7,939
Proceeds from exercise of stock options	80	110
Purchase of treasury stock	- (0.050)	(1,813)
Dividends paid to shareholders	(2,352)	(2,333)
Dividends paid to noncontrolling interest	(160)	(143)
Other Net cash (used) provided by financing activities	<u>(466)</u> (18,584)	<u>(252)</u> 4,406
Thei cash (used) provided by linaricing activities	(10,304)	4,400
Effect of exchange rate changes on cash	(209)	_(1,729)
Net change in cash and cash equivalents	1,267	(2,144)
Cash and cash equivalents:		
Beginning of period	13,266	14,447
End of period	\$ <u>14,533</u>	\$ <u>12,303</u>

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