

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) October 22, 2013

## TWIN DISC, INCORPORATED

(exact name of registrant as specified in its charter)

WISCONSIN
(State or other jurisdiction of incorporation)

001-7635 (Commission File Number) 39-0667110 (IRS Employer Identification No.)

## 1328 Racine Street

### Racine, Wisconsin 53403

(Address of principal executive offices)

Registrant's telephone number, including area code: (262)638-4000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

The Company has reported its first quarter 2014 financial results. The Company's press release dated October 22, 2013 announcing the results is attached hereto as Exhibit 99.1 and is incorporated herein in its entirety by reference.

The information set forth in this Item 2.02 of Form 8-K, including Exhibit 99.1, is furnished pursuant to Item 2.02 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 5.07 Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of Twin Disc, Incorporated (the "Company") was held on October 18, 2013. Matters submitted to shareholders at the meeting and the voting results thereof were as follows:

## Proposal No. 1 – Election of Directors.

The shareholders of the Company elected each of the Director nominees proposed by the Company's Board of Directors to serve until the 2016 Annual Meeting of Shareholders or until their successor is duly elected and qualified. The following is a breakdown of the voting results:

Votes For	Percent(1)	Votes Withheld	Percent(1)	Broker Non-Votes

John H. Batten	9,021,826	95.27%	447,508	4.73%	1,186,928
Harold M. Stratton II	9,194,595	97.10%	274,739	2.90%	1,186,928
Michael C. Smiley	9,150,813	96.64%	318,521	3.36%	1,186,928

## Proposal No. 2 – Advisory Vote on the Compensation of the Company's Named Executive Officers.

In an advisory vote, the shareholders of the Company approved the compensation of the Company's Named Executive Officers. The following is a breakdown of the voting results:

	Votes For	Votes Against Abstentions		Broker Non-Votes
Number of				
Votes Cast:	8,072,456	205,769	1,191,109	1,186,928

## Proposal No. 3 - Appointment of PricewaterhouseCoopers LLP as Independent Registered Public Accounting Firm.

The shareholders of the Company ratified the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for the fiscal year ending June 30, 2014. The following is a breakdown of the voting results:

	Votes For	Votes Against	Abstentions
Number of			_
Votes Cast:	10,439,904	138,302	78,056

(1) Percentages shown for election of Directors (Proposal No. 1) are based on totals of votes cast for and votes withheld from each indicated Director. Abstentions and broker non-votes were not considered as part of the totals on which percentages were based.

## Item 7.01 Regulation FD Disclosure

The information set forth under Item 2.02 of this report is incorporated herein by reference solely for the purposes of this Item 7.01.

The information set forth in this Item 7.01 of Form 8-K is furnished pursuant to Item 7.01 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 8.01 Other Events

On October 18, 2013, each of the non-employee Directors of the Company received 1,855 shares of Restricted Stock under the Twin Disc, Incorporated 2010 Stock Incentive Plan for Non-Employee Directors (the "Director's Plan"), representing 50% of their annual Board retainer (exclusive of Committee chair fees). A copy of the Director's Plan was included as Appendix B of the Proxy Statement for the Annual Meeting of Shareholders held on October 15, 2010 (File No. 001-07635). The form of Restricted Stock Agreement entered into between the Company and each non-employee Director was filed as Exhibit 10.3 to the Company's Form 8-K filed on October 19, 2010 (File No. 001-07635).

## FORWARD LOOKING STATEMENTS

The disclosures in this report on Form 8-K and in the documents incorporated herein by reference contain or may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believes," "expects," "intends," "plans," "anticipates," "hopes," "likely," "will," and similar expressions identify such forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company (or entities in which the Company has interests), or industry results, to differ materially from future results, performance or achievements expressed or implied by such forward-looking statements. Certain factors that could cause the Company's actual future results to differ materially from those discussed are noted in connection with such statements, but other unanticipated factors could arise. Readers are cautioned not to place undue reliance on these forward-looking statements which reflect management's view only as of the date of this Form 8-K. The Company undertakes no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, conditions or circumstances.

## Item 9.01 Financial Statements and Exhibits

(c) Exhibits

EXHIBIT NUMBER 99.1

DESCRIPTION

Press Release announcing first quarter 2014 financial results.

## **SIGNATURE**

Pursuant to the requirements of section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 22, 2013 Twin Disc, Inc.

<u>/s/ JEFFREY S. KNUTSON</u>
Jeffrey S. Knutson
Corporate Controller & Secretary



# NEWS RELEASE

Corporate Offices: 1328 Racine Street Racine, WI 53403

## FOR IMMEDIATE RELEASE

Contact: Christopher J. Eperjesy (262) 638-4343

# TWIN DISC, INC. ANNOUNCES FISCAL 2014 FIRST QUARTER FINANCIAL RESULTS

First Quarter Sales Declined Slightly Compared to 2013 First Quarter
 Sales to Asia Continued at Record Levels
 Six-Month Backlog at September 27, 2013 was \$58,053,000

RACINE, WISCONSIN—October 22, 2013— **Twin Disc, Inc. (NASDAQ: TWIN)**, today reported financial results for the fiscal 2014 first quarter ended September 27, 2013.

Sales for the first three months of fiscal 2014, declined to \$66,426,000, from \$68,793,000 for the same period last year. The decrease in sales resulted from a lower level of business in both North America and Europe. Offsetting this were higher shipments to customers in our Asian markets. Sales to customers serving the global mega yacht market remained at historical lows in the quarter, while demand remained steady for equipment used in the industrial, and airport rescue and fire fighting (ARFF) markets.

Gross margin for the fiscal 2014 first quarter was 31.1 percent, compared to 28.2 percent in the fiscal 2013 first quarter. The increase in fiscal 2014 first quarter gross margin was the result of a more profitable mix of business, primarily driven by increased shipments of pressure-pumping transmissions to China.

For the fiscal 2014 first quarter, marketing, engineering and administrative (ME&A) expenses, as a percentage of sales, were 23.4 percent, compared to 24.2 percent for the fiscal 2013 first quarter. ME&A expenses decreased \$1,103,000 versus the same period last fiscal year. The decrease in ME&A expenses for the quarter relates to lower stock based and incentive compensation expenses, and controlled spending in the Company's global operations.

The Company recorded a restructuring charge of \$1,094,000, or \$0.10 per diluted share, in the fiscal 2014 first quarter representing the incremental cost above the minimum legal indemnity for a targeted workforce reduction at the Company's Belgian operation, following finalization of negotiations with the local labor union. The minimum legal indemnity of \$708,000 was recorded in the fourth quarter of fiscal 2013, upon announcement of the intended restructuring action.

The effective tax rate for the first quarter of fiscal 2014 was 64.4 percent, which is significantly higher than the prior year rate of 46.4 percent. Both years were significantly impacted by non-deductible losses in certain foreign jurisdictions that are subject to a full valuation allowance. Adjusting for these non-deductible losses, the fiscal 2014 rate would have been 39.7 percent compared to 36.9 percent for the fiscal 2013 first quarter. The increase in the fiscal 2014 rate was primarily driven by adjustments to tax on foreign earnings (Canada and Italy) recorded in the quarter.

Net earnings attributable to Twin Disc for the fiscal 2014 first quarter were \$1,277,000, or \$0.11 per diluted share, compared to earnings of \$1,231,000, or \$0.11 per diluted share, for the fiscal 2013 first quarter. Net earnings for the first quarter of fiscal 2014 includes out-of-period adjustments related to the correction of errors deemed immaterial to all periods impacted, which have the effect of increasing net earnings \$69,000 (\$437,000 pre-tax).

Earnings before interest, taxes, depreciation and amortization (EBITDA)\* was \$6,606,000 for the fiscal 2014 first quarter, compared to \$5,266,000 for the fiscal 2013 first quarter.

Commenting on the results, Michael E. Batten, Chairman and Chief Executive Officer, said: "Our financial results remain under pressure due to a challenging North American pressure-pumping market. Demand in this market remains weak, however we are optimistic about this market's medium- and long-term growth prospects as well as significant pressure-pumping opportunities in Asia and potential in Latin America. Our growing international footprint plays an important role in diversifying sales and allows us to respond more quickly to faster growing markets. While sales were down in North America and Europe, we experienced double digit increases in shipments to customers in the Asia-Pacific region. As we have previously communicated, we are improving the cost structure of our European operations and during the fiscal 2014 first quarter we recorded an additional restructuring charge as a result of actions announced in the fiscal 2013 fourth quarter to increase profitability at our Belgian facility."

Christopher J. Eperjesy, Vice President - Finance, Chief Financial Officer and Treasurer, stated: "Our balance sheet continues to be an asset and provides us with the financial flexibility to withstand near-term volatility in our financial results, while allowing us to invest in our business and take advantage of long-term opportunities. During the quarter we generated free cash flow of \$8,856,000 and ended the quarter with total debt, net of cash, of \$773,000, compared to \$6,429,000 at June 30, 2013. Capital expenditures during the fiscal 2014 first quarter were \$866,000 and we anticipate investing \$10,000,000 to \$15,000,000 in capital expenditures for fiscal 2014 as we continue to upgrade our facilities."

Mr. Batten continued: "Our six-month backlog at September 27, 2013 was \$58,053,000 compared to \$66,765,000 at June 30, 2013 and \$82,434,000 at September 28, 2012. The six-month backlog reflects continued weakness in demand from the North American oil and gas market, which we anticipate will continue for the balance of fiscal 2014. We are obviously disappointed in the time it has taken the North American pressure-pumping market to rebound and the impact this is having on our near-term financial results. However, lead times for all of our forward production marine and industrial transmission units are now within a six-month window, so that we are able to react to any increase in demand and still have a positive impact on our second half of the year. Globally the commercial marine market remains robust and we expect another strong year from customers in this market. Other markets, including ARFF and North American industrial markets are expected to remain stable, while European and mega-yacht markets will remain depressed. The Company continues to be well-positioned to grow as key end markets recover. We remain focused on providing innovative and differentiating product and market development projects that will enhance our revenue and earnings prospects in the future."

Twin Disc will be hosting a conference call to discuss these results and to answer questions at 11:00 a.m. Eastern Time on Tuesday, October 22, 2013. To participate in the conference call, please dial 877-941-1427 five to ten minutes before the call is scheduled to begin. A replay will be available from 2:00 p.m. October 22, 2013 until midnight October 29, 2013. The number to hear the teleconference replay is 877-870-5176. The access code for the replay is 4644540.

The conference call will also be broadcast live over the Internet. To listen to the call via the Internet, access Twin Disc's website at <a href="http://ir.twindisc.com/index.cfm">http://ir.twindisc.com/index.cfm</a> and follow the instructions at the web cast link. The archived web cast will be available shortly after the call on the Company's website.

### About Twin Disc, Inc.

Twin Disc, Inc. designs, manufactures and sells marine and heavy-duty off-highway power transmission equipment. Products offered include: marine transmissions, surface drives, propellers and boat management systems, as well as power-shift transmissions, hydraulic torque converters, power take-offs, industrial clutches and control systems. The Company sells its products to customers primarily in the pleasure craft, commercial and military marine markets, as well as in the energy and natural resources, government and industrial markets. The Company's worldwide sales to both domestic and foreign customers are transacted through a direct sales force and a distributor network.

## Forward-Looking Statements

This press release may contain statements that are forward looking as defined by the Securities and Exchange Commission in its rules, regulations and releases. The Company intends that such forward-looking statements be subject to the safe harbors created thereby. All forward-looking statements are based on current expectations regarding important risk factors including those identified in the Company's most recent periodic report and other filings with the Securities and Exchange Commission. Accordingly, actual results may differ materially from those expressed in the forward-looking statements, and the making of such statements should not be regarded as a representation by the Company or any other person that the results expressed therein will be achieved.

### \*Non-GAAP Financial Disclosures

Financial information excluding the impact of foreign currency exchange rate changes and the impact of acquisitions, if any, in this press release are not measures that are defined in U.S. Generally Accepted Accounting Principles ("GAAP"). These items are measures that management believes are important to adjust for in order to have a meaningful comparison to prior and future periods and to provide a basis for future projections and for estimating our earnings growth prospects. Non-GAAP measures are used by management as a performance measure to judge profitability of our business absent the impact of foreign currency exchange rate changes and acquisitions. Management analyzes the company's business performance and trends excluding these amounts. These measures, as well as EBITDA, provide a more consistent view of performance than the closest GAAP equivalent for management and investors. Management compensates for this by using these measures in combination with the GAAP measures. The presentation of the non-GAAP measures in this press release are made alongside the most directly comparable GAAP measures.

## <u>Definition – Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)</u>

The sum of, net earnings and adding back provision for income taxes, interest expense, depreciation and amortization expenses: this is a financial measure of the profit generated excluding the above mentioned items.

--Financial Results Follow--

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands, except per-share data; unaudited)

	Three Months Ended			Ended
	Ser	September		eptember
		27,		28,
		<u> 2013</u>		<u>2012</u>
Net sales	\$	66,426	\$	68,793
Cost of goods sold		<u>45,759</u>		<u>49,377</u>
Gross profit		20,667		19,416
Marketing, engineering and				
administrative expenses		15,517		16,620
Restructuring of operations		<u>1,094</u>		=
Earnings from operations				
		4,056		2,796
Interest expense		254		306
Other (income) expense, net		( <u>34</u> )		<u>127</u>
Earnings before income				
taxes and noncontrolling interest		3,836		2,363
Income taxes		<u>2,472</u>		<u>1,097</u>
Net earnings		1,364		1,266
Less: Net earnings attributable to noncontrolling				
interest, net of tax		( <u>87</u> )		<u>(35</u> )
Net earnings attributable to Twin Disc	\$	<u>1,277</u>	\$	<u>1,231</u>
Earnings per share:				
Basic earnings per share attributable to				
Twin Disc common shareholders	\$	0.11	\$	0.11
Diluted earnings per share attributable to				
Twin Disc common shareholders	\$	0.11	\$	0.11
Weighted average shares outstanding:				
Basic		11,234		11,368
Diluted		11,240		11,446
Dividends per share	\$	0.09	\$	0.09
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Net earnings				
	\$	1,364	\$	1,266
Other comprehensive income:				
Foreign currency translation adjustment		1,880		1,264
Benefit plan adjustments, net		<u>450</u>		<u>668</u>
Comprehensive income		3,694		3,198
Comprehensive income attributable to				
noncontrolling interest		( <u>87</u> )		<u>(35</u> )
		· J		
Comprehensive income attributable to Twin Disc	\$	<u>3,607</u>	\$	<u>3,163</u>

# RECONCILIATION OF CONSOLIDATED NET EARNINGS TO EBITDA

(In thousands; unaudited)

	Three Months Ended			ıded
	September 27, Sept		ember 28,	
	2	<u> 2013</u>		2012
Net earnings attributable to Twin Disc	\$	1,277	\$	1,231
Interest expense		254		306
Income taxes		2,472		1,097
Depreciation and amortization		<u>2,603</u>		<u>2,632</u>
Earnings before interest, taxes,				
depreciation and amortization	\$	<u>6,606</u>	\$	<u>5,266</u>

# CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands; unaudited)

ACCETC	Sep	tember 27, 2013		June 30, 2013
ASSETS Current assets:				
Cash	\$	24,062	\$	20,724
Trade accounts receivable, net	Ψ	37,471	Ψ	46,331
Inventories, net		103,106		102,774
Deferred income taxes		5,366		5,280
Other		<u>11,807</u>		<u>13,363</u>
Total current assets		181,812		188,472
		04.400		00 D I =
Property, plant and equipment, net		61,106		62,315
Goodwill		13,319		13,232
Deferred income taxes		5,111		7,614
Intangible assets, net Other assets		3,079 <u>8,729</u>		3,149 <u>10,676</u>
Other assets		0,729		10,070
TOTAL ASSETS	\$	<u>273,156</u>	\$	<u>285,458</u>
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LIABILITIES AND EQUITY				
Current liabilities:				
Short-term borrowings and current maturities of long-term debt	\$	3,664	\$	3,681
Accounts payable		17,344		20,651
Accrued liabilities		<u>33,342</u>		<u>39,171</u>
Total current liabilities		54,350		63,503
		04.454		22.452
Long-term debt Accrued retirement benefits		21,171		23,472
Deferred income taxes		46,987 2,723		48,290 2,925
Other long-term liabilities		2,723 <u>3,542</u>		2,925 <u>3,706</u>
Other folig-term hadmides		<u> </u>		<u>5,700</u>
Total liabilities		128,773		141,896
Total habilities		120,775		111,000
Twin Disc shareholders' equity:				
Common shares authorized: 30,000,000;				
Issued: 13,099,468; no par value		11,159		13,183
Retained earnings		184,372		184,110
Accumulated other comprehensive loss		( <u>23,523</u> )		<u>(25,899</u> )
		450.000		454 004
		172,008		171,394
Less treasury stock, at cost		20.220		20.000
(1,843,949 and 1,886,516 shares, respectively)		<u>28,238</u>		<u>28,890</u>
Total Twin Disc shareholders' equity		143,770		142,504
Total Twill Disc shareholders equity		143,770		142,504
Noncontrolling interest		<u>613</u>		<u>1,058</u>
Total equity		<u>144,383</u>		<u>143,562</u>
TOTAL LIABILITIES AND EQUITY	\$	<u>273,156</u>	\$	<u>285,458</u>

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands; unaudited)

	-		Ended ptember 28, 2012	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net earnings	\$	1,364	\$	1,266
Adjustments to reconcile net earnings to net cash provided				
by operating activities:				
Depreciation and amortization		2,603		2,632
Restructuring of operations		1,094		-
Other non-cash changes, net		2,323		2,223
Net change in working capital,				
excluding cash and debt, and other		<u>2,338</u>		<u>(4,039</u> )
Net cash provided by operating activities		<u>9,722</u>		<u>2,082</u>
CASH FLOWS FROM INVESTING ACTIVITIES:				
Acquisitions of fixed assets		(866)		(1,337)
Proceeds from sale of fixed assets		-		31
Other, net		=		<u>(293</u> )
Net cash used by investing activities		<u>(866</u> )		<u>(1,599</u> )
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal payments of notes payable		(14)		(88)
(Payments of) proceeds from long-term debt		(2,305)		6,935
Proceeds from exercise of stock options		-		129
Dividends paid to shareholders		(1,015)		(1,026)
Dividends paid to noncontrolling interest		(486)		(204)
Excess tax benefits from stock compensation		435		1,316
Payments of withholding taxes on stock compensation		<u>(2,126</u> )		<u>(1,700</u> )
Net cash (used) provided by financing activities		<u>(5,511</u> )		<u>5,362</u>
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Effect of exchange rate changes on cash		(Z)		<u>(53</u> )
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Net change in cash and cash equivalents		3,338		5,792
·				
Cash and cash equivalents:				
Beginning of period		20,724		<u>15,701</u>
End of period	\$	<u>24,062</u>	\$	<u>21,493</u>

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