



Twin Disc, Incorporated



**John Batten**

*President & CEO*

**Chris Eperjesy**

*Vice President – Finance, CFO & Treasurer*



Twin Disc, Incorporated

# Overview of Our Products

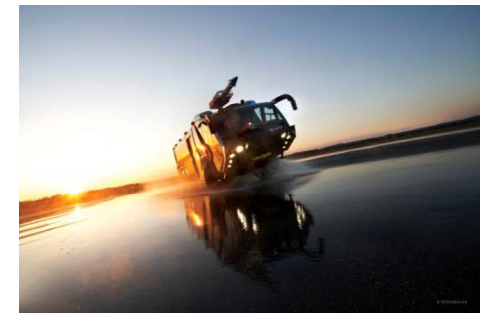
- *Marine & Propulsion Systems:*

- **Products:** Transmissions, Arneson Surface Drives, Propellers, Boat Management Systems, Controls & EJS
- **Targets Markets:** High speed planing and displacement yachts/vessels/patrol boats from 30' to 250', diesel-powered



- *Land-Based Transmission Systems:*

- **Products:** Powertrain components – 400 to 3,000+ HP
- **Target Markets:** Off-highway and all-terrain specialty vehicles, diesel-powered



- *Industrial Products:*

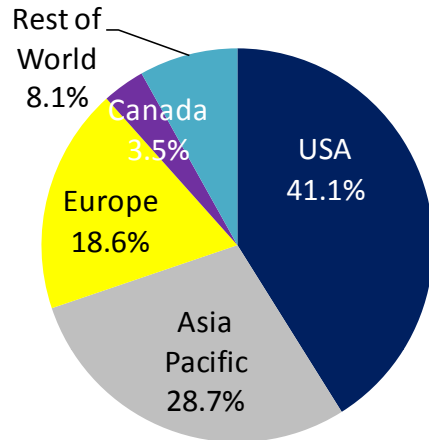
- **Products:** Mechanical & hydraulic clutches, PTO's, reduction gearboxes & pump mount drives, 100-2,500 HP
- **Target Markets:** Heavy-duty industrial disconnect applications





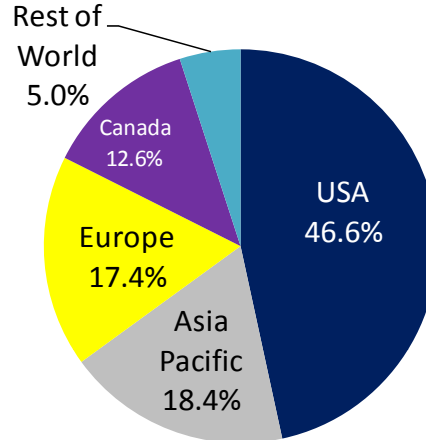
# Geographic Diversity

## FY2014



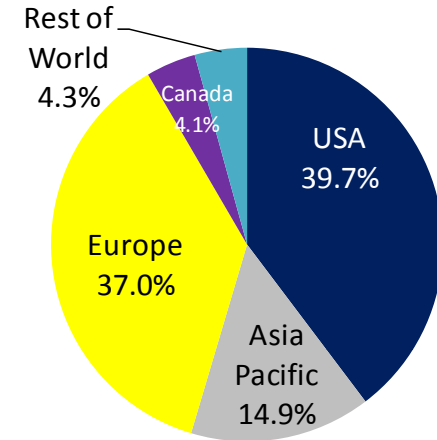
- **Highlights:**
  - Asia at record levels (29% of sales)
  - China oil & gas and commercial marine markets at record levels (13% of sales)
  - N. American oil & gas beginning to show signs of recovery

## FY2012



- **Highlights:**
  - Peak of oil & gas pressure pumping market in North America
  - Pleasure craft at historic lows
  - Commercial marine coming off record year

## FY2008

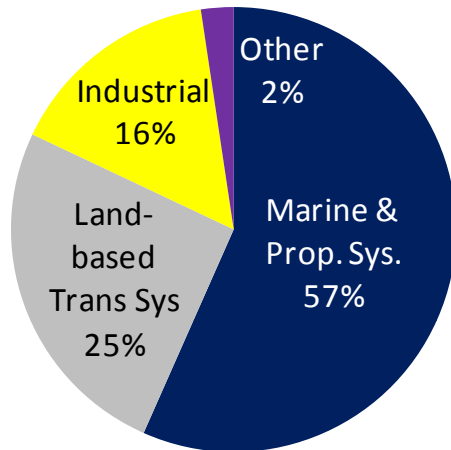


- **Highlights:**
  - Peak of pleasure craft market (Italy represents 22% of total sales)
  - Pleasure craft & commercial marine markets represent largest product markets



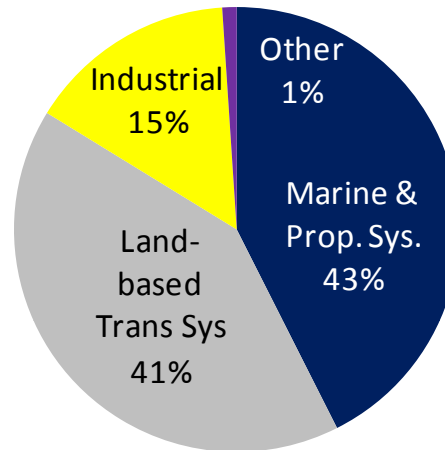
# Product Diversity

## FY2014



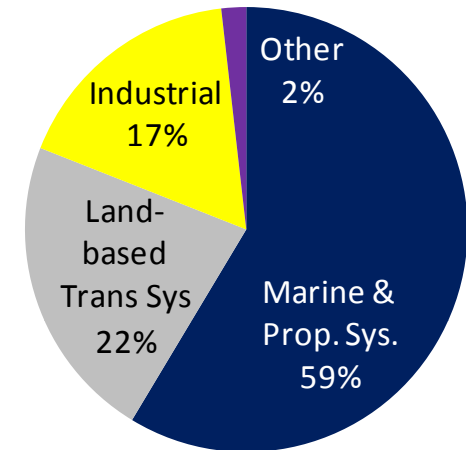
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Q&A



November 10, 2014