

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) October 23, 2012

## TWIN DISC, INCORPORATED

(exact name of registrant as specified in its charter)

WISCONSIN
(State or other jurisdiction of incorporation)

001-7635 (Commission File Number) 39-0667110 (IRS Employer Identification No.)

## 1328 Racine Street

Racine, Wisconsin 53403

(Address of principal executive offices)

Registrant's telephone number, including area code:

(262)638-4000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

The Company has reported its first quarter 2013 financial results. The Company's press release dated October 23, 2012 announcing the results is attached hereto as Exhibit 99.1 and is incorporated herein in its entirety by reference.

The information set forth in this Item 2.02 of Form 8-K, including Exhibit 99.1, is furnished pursuant to Item 2.02 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 5.07 Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of Twin Disc, Incorporated (the "Company") was held on October 19, 2012. Matters submitted to shareholders at the meeting and the voting results thereof were as follows:

## Proposal No. 1 – Election of Directors.

The shareholders of the Company elected each of the Director nominees proposed by the Company's Board of Directors to serve until the 2015 Annual Meeting of Shareholders or until their successor is duly elected and qualified. The following is a breakdown of the voting results:

Votes For Per	ercent(1) Votes Withheld	d Percent(1)	Broker Non-Votes
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David B. Rayburn	7,768,907	88.85%	975,386	11.15%	1,577,389
Malcolm F. Moore	8,534,533	97.60%	209,760	2.40%	1,577,389

#### Proposal No. 2 – Advisory Vote on the Compensation of the Company's Named Executive Officers.

In an advisory vote, the shareholders of the Company approved the compensation of the Company's Named Executive Officers. The following is a breakdown of the voting results:

	Votes For	Votes Against	Abstentions	Broker Non-Votes
Number of				
Votes Cast:	7,417,015	343,328	984,950	1,577,389

## Proposal No. 3 - Appointment of PricewaterhouseCoopers LLP as Independent Registered Public Accounting Firm.

The shareholders of the Company ratified the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for the fiscal year ending June 30, 2013. The following is a breakdown of the voting results:

	Votes For	Votes Against	Abstentions
Number of			
Votes Cast:	10,147,868	119,379	54,435

(1) Percentages shown for election of Directors (Proposal No. 1) are based on totals of votes cast for and votes withheld from each indicated Director. Abstentions and broker non-votes were not considered as part of the totals on which percentages were based.

#### Item 7.01 Regulation FD Disclosure

The information set forth under Item 2.02 of this report is incorporated herein by reference solely for the purposes of this Item 7.01.

The information set forth in this Item 7.01 of Form 8-K is furnished pursuant to Item 7.01 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 8.01 Other Events

On October 19, 2012, each of the non-employee Directors of the Company received 3,123 shares of Restricted Stock under the Twin Disc, Incorporated 2010 Stock Incentive Plan for Non-Employee Directors (the "Director's Plan"), representing 50% of their annual Board retainer (exclusive of Committee chair fees). A copy of the Director's Plan was included as Appendix B of the Proxy Statement for the Annual Meeting of Shareholders held on October 15, 2010 (File No. 001-07635). The form of Restricted Stock Agreement entered into between the Company and each non-employee Director was filed as Exhibit 10.3 to the Company's Form 8-K filed on October 19, 2010 (File No. 001-07635).

## FORWARD LOOKING STATEMENTS

The disclosures in this report on Form 8-K and in the documents incorporated herein by reference contain or may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believes," "expects," "intends," "plans," "anticipates," "hopes," "likely," "will," and similar expressions identify such forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company (or entities in which the Company has interests), or industry results, to differ materially from future results, performance or achievements expressed or implied by such forward-looking statements. Certain factors that could cause the Company's actual future results to differ materially from those discussed are noted in connection with such statements, but other unanticipated factors could arise. Readers are cautioned not to place undue reliance on these forward-looking statements which reflect management's view only as of the date of this Form 8-K. The Company undertakes no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, conditions or circumstances.

## Item 9.01 Financial Statements and Exhibits

(c) Exhibits

## **SIGNATURE**

Pursuant to the requirements of section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 23, 2012 Twin Disc, Inc.

/s/ THOMAS E. VALENTYN

Thomas E. Valentyn General Counsel & Secretary



## **NEWS RELEASE**

## FOR IMMEDIATE RELEASE

Contact: Christopher J. Eperjesy (262) 638-4343

## TWIN DISC, INC. ANNOUNCES FISCAL 2013 FIRST QUARTER FINANCIAL RESULTS

First Quarter Sales and Profitability Decline Compared to Record 2012 First Quarter
 Management Cautious for Fiscal 2013 as Slowdown in Pressure Pumping Sector Continues
 Balance Sheet Remains Strong

RACINE, WISCONSIN—October 23, 2012— **Twin Disc, Inc. (NASDAQ: TWIN)**, today reported financial results for the fiscal 2013 first quarter ended September 28, 2012.

Sales for the first three months of fiscal 2013, seasonally the weakest quarter of the fiscal year, declined to \$68,793,000, from a first quarter record of \$81,330,000 for the same period last year. The decrease in sales was primarily the result of lower demand from customers in the pressure pumping sector of the North American oil and gas market. Offsetting weakness in this market was higher demand from customers in the North American and Asian commercial marine markets. Sales to customers serving the global mega yacht market remained at historical lows in the quarter, while demand remained steady for equipment used in the industrial, airport rescue and fire fighting (ARFF), and military markets.

Gross margin for the fiscal 2013 first quarter was 28.2 percent, compared to a record 37.8 percent in the fiscal 2012 first quarter. The anticipated decline in fiscal 2013 first quarter gross margin was the result of lower sales volumes and a less profitable mix of business.

For the fiscal 2013 first quarter, marketing, engineering and administrative (ME&A) expenses, as a percentage of sales, were 24.2 percent, compared to 19.6 percent for the fiscal 2012 first quarter. ME&A expenses increased \$711,000 versus the same period last fiscal year. The net increase in ME&A expenses for the quarter primarily relates to increased research and development activities, wage inflation and additional headcount.

The effective tax rate for the first quarter of fiscal 2013 is 45.6 percent, which is significantly higher than the prior year rate of 35.3 percent. The current year rate was unfavorably impacted by an existing valuation allowance in certain foreign jurisdictions during the current first quarter. The remaining increase relates to the expiration of the credit for research and development, a reduced domestic production activities credit, and a change in the mixture of domestic and foreign earnings.

Net earnings attributable to Twin Disc for the fiscal 2013 first quarter were \$1,251,000, or \$0.11 per diluted share, compared to record earnings of \$9,581,000, or \$0.83 per diluted share, for the fiscal 2012 first quarter.

Earnings before interest, taxes, depreciation and amortization (EBITDA)\* was \$5,266,000 for the fiscal 2013 first quarter, compared to \$17,772,000 for the fiscal 2012 first quarter.

Commenting on the results, Michael E. Batten, Chairman and Chief Executive Officer, said: "Fiscal 2013 first quarter financial results were primarily impacted by a challenging North American pressure-pumping market as rig operators continued to adjust to the North American natural gas supply overhang and lower prices. Trends have yet to improve in this market and we are cautious on the outlook from oil and gas customers for fiscal 2013. While the decline in demand from the North American oil and gas market will have an obvious near-term impact on our business, we are well positioned to grow when the market rebounds. Outside the North American oil and gas market, interest for our oil and gas transmission systems is improving as producers, mainly in Asia, are beginning to develop shale formations. While in its infancy, we believe over time, these regions will be an important area of growth for the Company."

Christopher J. Eperjesy, Vice President - Finance, Chief Financial Officer and Treasurer, stated: "At the end of the fiscal 2013 first quarter, inventory was at an elevated level due to oil and gas transmissions inventory that has yet to work its way through sales. We anticipate a reduction of inventory levels from 2013 first quarter levels to occur and operating cash flow to improve, which we expect to use primarily to reduce debt, invest in our facilities, and selectively repurchase shares of our common stock. Total debt, net of cash, at September 28, 2012 was \$17,501,000, compared to \$16,444,000 at June 30, 2012, and \$16,109,000 at September 30, 2011. With total debt to total capitalization at 21.9 percent at September 28, 2012, we have the financial flexibility to withstand the near-term volatility in our financial results, while continuing to invest in our business and take advantage of long-term opportunities."

Mr. Batten continued: "Our six-month backlog at September 28, 2012 was \$82,434,000 compared to \$98,746,000 at June 30, 2012 and \$164,523,000 at September 30, 2011. The six-month backlog reflects continued weakness in demand from the North American oil and gas market, which we anticipate will continue for the majority of fiscal 2013. While demand from the oil and gas industry has an influence on the Company, the business today is more diversified, on both a product and geographic basis, than any other time in our history. In addition, our strong financial position provides us with the financial flexibility to withstand challenges, while investing in new products and services for our customers. As the year progresses, we anticipate a slow recovery in the North American oil and gas pressure pumping market, with more robust demand coming from traditional sectors such as commercial marine, legacy military and ARFF markets."

Twin Disc will be hosting a conference call to discuss these results and to answer questions at 11:00 a.m. Eastern Time on Tuesday, October 23, 2012. To participate in the conference call, please dial 877-941-8416 five to ten minutes before the call is scheduled to begin. A replay will be available from 2:00 p.m. October 23, 2012 until midnight October 30, 2012. The number to hear the teleconference replay is 877-870-5176. The access code for the replay is 4568259.

The conference call will also be broadcast live over the Internet. To listen to the call via the Internet, access Twin Disc's website at <a href="http://ir.twindisc.com/index.cfm">http://ir.twindisc.com/index.cfm</a> and follow the instructions at the web cast link. The archived web cast will be available shortly after the call on the Company's website.

#### About Twin Disc, Inc.

Twin Disc, Inc. designs, manufactures and sells marine and heavy-duty off-highway power transmission equipment. Products offered include: marine transmissions, surface drives, propellers and boat management systems, as well as power-shift transmissions, hydraulic torque converters, power take-offs, industrial clutches and control systems. The Company sells its products to customers primarily in the pleasure craft, commercial and military marine markets, as well as in the energy and natural resources, government and industrial markets. The Company's worldwide sales to both domestic and foreign customers are transacted through a direct sales force and a distributor network.

#### Forward-Looking Statements

This press release may contain statements that are forward looking as defined by the Securities and Exchange Commission in its rules, regulations and releases. The Company intends that such forward-looking statements be subject to the safe harbors created thereby. All forward-looking statements are based on current expectations regarding important risk factors including those identified in the Company's most recent periodic report and other filings with the Securities and Exchange Commission. Accordingly, actual results may differ materially from those expressed in the forward-looking statements, and the making of such statements should not be regarded as a representation by the Company or any other person that the results expressed therein will be achieved.

#### \*Non-GAAP Financial Disclosures

Financial information excluding the impact of foreign currency exchange rate changes and the impact of acquisitions, if any, in this press release are not measures that are defined in U.S. Generally Accepted Accounting Principles ("GAAP"). These items are measures that management believes are important to adjust for in order to have a meaningful comparison to prior and future periods and to provide a basis for future projections and for estimating our earnings growth prospects. Non-GAAP measures are used by management as a performance measure to judge profitability of our business absent the impact of foreign currency exchange rate changes and acquisitions. Management analyzes the company's business performance and trends excluding these amounts. These measures, as well as EBITDA, provide a more consistent view of performance than the closest GAAP equivalent for management and investors. Management compensates for this by using these measures in combination with the GAAP measures. The presentation of the non-GAAP measures in this press release are made alongside the most directly comparable GAAP measures.

## <u>Definition – Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)</u>

The sum of, net earnings and adding back provision for income taxes, interest expense, depreciation and amortization expenses: this is a financial measure of the profit generated excluding the above mentioned items.

--Financial Results Follow--

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands, except per-share data; unaudited)

	Three Months Ended			Ended
	September Septer		eptember	
		28,		30,
		2012		<u>2011</u>
Net sales	\$	68,793	\$	81,330
Cost of goods sold		<u>49,377</u>		<u>50,562</u>
Gross profit		19,416		30,768
Marketing, engineering and				
administrative expenses		16,620		<u>15,909</u>
Earnings from operations				
•		2,796		14,859
Interest expense		306		359
Other expense (income), net		<u>127</u>		(394)
Earnings before income				,,,
taxes and noncontrolling interest		2,363		14,894
Income taxes		<u>1,077</u>		<u>5,259</u>
				_/
Net earnings		1,286		9,635
Less: Net earnings attributable to noncontrolling				
interest, net of tax		( <u>35</u> )		( <u>54</u> )
Net earnings attributable to Twin Disc	\$	1,251	\$	9,581
Earnings per share:				
Basic earnings per share attributable to				
Twin Disc common shareholders	\$	0.11	\$	0.84
Diluted earnings per share attributable to				
Twin Disc common shareholders	\$	0.11	\$	0.83
Weighted average shares outstanding:				
Basic		11,368		11,396
Diluted		11,446		11,541
Dividends per share	\$	0.09	\$	0.08
Net earnings				
	\$	1,286	\$	9,635
Other comprehensive income:				
Foreign currency translation adjustment		1,264		(2,275)
Benefit plan adjustments, net		668		474
Other comprehensive income (loss), net		<u>1,932</u>		<u>(1,801</u> )
		<u></u>		.(_>)
Comprehensive income		3,218		7,834
Less: comprehensive income attributable to		ĺ		,
noncontrolling interest		<u>(35</u> )		<u>(54</u> )
		<u> </u>		`
Comprehensive income attributable to Twin Disc	\$	<u>3,183</u>	\$	<u>7,780</u>
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## RECONCILIATION OF CONSOLIDATED NET EARNINGS TO EBITDA

(In thousands; unaudited)

		Three Months Ended		
	Sept	September 28,		tember 30,
		2012		<u>2011</u>
Net earnings attributable to Twin Disc	\$	1,251	\$	9,581
Interest expense		306		359
Income taxes		1,077		5,259
Depreciation and amortization		<u>2,632</u>		<u>2,573</u>
Earnings before interest, taxes,				
depreciation and amortization	\$	<u>5,266</u>	\$	<u>17,772</u>

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands; unaudited)

ASSETS	Sep	tember 28, <u>2012</u>		June 30, 2012
Current assets:				
Cash	\$	21,493	\$	15,701
Trade accounts receivable, net		47,115		63,438
Inventories, net		112,811		103,178
Deferred income taxes		3,870		3,745
Other		<u>11,050</u>		<u>11,099</u>
Total current assets		196,339		197,161
Property, plant and equipment, net		65,315		66,356
Goodwill, net		13,135		13,116
Deferred income taxes		12,377		14,335
Intangible assets, net		4,840		4,996
Other assets		8,093		7,868
Other assets		0,093		<u>7,000</u>
TOTAL ASSETS	\$	<u>300,099</u>	\$	303,832
LIABILITIES AND EQUITY				
Current liabilities:				
	ď	2.050	φ	2744
Short-term borrowings and current maturities of long-term debt	\$	3,656	\$	3,744
Accounts payable		25,923		23,550
Accrued liabilities		<u>29,845</u>		<u>39,331</u>
Total current liabilities		59,424		66,625
Long-term debt		35,338		28,401
Accrued retirement benefits		60,315		64,009
Deferred income taxes		3,235		3,340
Other long-term liabilities		<u>2,200</u>		<u>4,171</u>
Other folig-term nationales		<u>2,200</u>		4,1/1
Total liabilities		160,512		166,546
Total nabilities		100,312		100,340
Twin Disc shareholders' equity:				
Common shares authorized: 30,000,000;				
Issued: 13,099,468; no par value		11,929		12,759
Retained earnings		185,308		185,083
Accumulated other comprehensive loss		( <u>32,903</u> )		<u>(34,797</u> )
		164,334		163,045
Less treasury stock, at cost				
(1,689,722 and 1,794,981 shares, respectively)		<u>25,638</u>		<u>26,781</u>
Total Twin Disc shareholders' equity		<u>138,696</u>		<u>136,264</u>
Noncontrolling interest		<u>891</u>		<u>1,022</u>
Total equity		<u>139,587</u>		<u>137,286</u>
TOTAL LIABILITIES AND EQUITY	\$	<u>300,099</u>	\$	<u>303,832</u>

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands; unaudited)

	Three Months Ended			nded
	September 28, <u>2012</u>		Sep	otember 30, 2011
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net earnings	\$	1,286	\$	9,635
Adjustments to reconcile net earnings to net cash provided				
(used) by operating activities:				
Depreciation and amortization		2,632		2,573
Other non-cash changes, net		155		2,505
Net change in working capital,				
excluding cash and debt, and other		<u>(1,991</u> )		( <u>16,354</u> )
Net cash provided (used) by operating activities		<u>2,082</u>		<u>(1,641</u> )
CACALTY ON CORPORATION A CENTURATION				
CASH FLOWS FROM INVESTING ACTIVITIES:		(4 DDE)		(0.505)
Acquisitions of fixed assets		(1,337)		(3,587)
Proceeds from sale of fixed assets		31		(202)
Other, net		( <u>293</u> )		( <u>293</u> )
Net cash used by investing activities		<u>(1,599</u> )		<u>(3,880</u> )
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal payments of notes payable		(88)		(53)
Proceeds from long-term debt		6,935		11,164
Proceeds from exercise of stock options		129		169
Dividends paid to shareholders		(1,026)		(914)
Dividends paid to noncontrolling interest		(204)		(132)
Excess tax benefits from stock compensation		1,316		445
Other		<u>(1,700</u> )		( <u>183</u> )
Net cash provided by financing activities		5,362		<u>10,496</u>
Effect of exchange rate changes on cash		( <u>53</u> )		<u>(444</u> )
Effect of exchange rate changes on easir		( <u>55</u> )		<u>(<del>111</del></u> )
Net change in cash		5,792		4,531
Cash:				
Beginning of period		<u>15,701</u>		<u>20,167</u>
End of period	\$	<u>21,493</u>	\$	<u>24,698</u>

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