

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) April 24, 2012

## TWIN DISC, INCORPORATED

(exact name of registrant as specified in its charter)

WISCONSIN
(State or other jurisdiction of incorporation)

001-7635 (Commission File Number) 39-0667110 (IRS Employer Identification No.)

#### 1328 Racine Street

Racine, Wisconsin 53403

(Address of principal executive offices)

Registrant's telephone number, including area code:

(262)638-4000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

The Company has reported its third quarter 2012 financial results. The Company's press release dated April 24, 2012 announcing the results is attached hereto as Exhibit 99.1 and is incorporated herein in its entirety by reference.

The information set forth in this Item 2.02 of Form 8-K, including Exhibit 99.1, is furnished pursuant to Item 2.02 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 7.01 Regulation FD Disclosure

The information set forth under Item 2.02 of this report is incorporated herein by reference solely for the purposes of this Item 7.01.

The information set forth in this Item 7.01 of Form 8-K is furnished pursuant to Item 7.01 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

The disclosures in this report on Form 8-K and in the documents incorporated herein by reference contain or may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believes," "expects," "intends," "plans," "anticipates," "hopes," "likely," "will," and similar expressions identify such forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company (or entities in which the Company has interests), or industry results, to differ materially from future results, performance or achievements expressed or implied by such forward-looking statements. Certain factors that could cause the Company's actual future results to differ materially from those discussed are noted in connection with such statements, but other unanticipated factors could arise. Readers are cautioned not to place undue reliance on these forward-looking statements which reflect management's view only as of the date of this Form 8-K. The Company undertakes no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, conditions or circumstances.

### Item 9.01 Financial Statements and Exhibits

(c) Exhibits

EXHIBIT NUMBER

99.1

DESCRIPTION

Press Release announcing third quarter 2012 financial results.

#### **SIGNATURE**

Pursuant to the requirements of section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 24, 2012 Twin Disc, Inc.

\_/s/ THOMAS E. VALENTYN
Thomas E. Valentyn
General Counsel & Secretary



# **NEWS RELEASE**

#### FOR IMMEDIATE RELEASE

Contact: Christopher J. Eperjesy (262) 638-4343

## TWIN DISC, INC. ANNOUNCES FISCAL 2012 THIRD QUARTER FINANCIAL RESULTS

Fiscal 2012 Third Quarter Net Earnings Increase 106.5% Year-over-Year
 Fiscal 2012 Third Quarter Sales Up 24.9% Year-over-Year

RACINE, WISCONSIN—April 24, 2012—**Twin Disc, Inc. (NASDAQ: TWIN)** today reported financial results for the fiscal 2012 third quarter ended March 30, 2012.

Sales for the fiscal 2012 third quarter improved to \$95,490,000, from \$76,471,000 for the same period last year. Year-to-date, sales were \$259,761,000, compared to \$213,026,000 for the fiscal 2011 nine months. The improvement in sales was the result of strong demand from customers in the oil and gas markets. Stable to slightly increased sales continued in a majority of the Company's other markets, including aftermarket, industrial, airport rescue and fire fighting (ARFF), land- and marine-based military, and commercial marine. Pleasure craft markets continue at depressed levels largely impacting the Company's European operations.

Gross margin for the fiscal 2012 third quarter was 34.6 percent, compared to 36.3 percent in the fiscal 2011 third quarter and 35.6 percent in the fiscal 2012 second quarter. The year-over-year and sequential decline in the fiscal 2012 third-quarter gross margin was the result of a change in the mix of sales. Year-to-date, gross margin was 36.0 percent, compared to 33.6 percent for the fiscal 2011 nine month period.

For the fiscal 2012 third quarter, marketing, engineering and administrative (ME&A) expenses, as a percentage of sales, were 18.6 percent, compared to 22.3 percent for the fiscal 2011 third quarter. ME&A expenses increased \$692,000 versus the same period last fiscal year. Stock-based compensation expense decreased \$1,366,000 versus the prior year's third fiscal quarter, primarily driven by the decrease in the Company's stock price in the third quarter of fiscal 2012. The net increase in ME&A for the fiscal 2012 third quarter primarily relates to research and development activities, incremental resources to support growth and productivity initiatives along with inflationary increases.

Year-to-date, ME&A expenses, as a percentage of sales, were 20.7 percent, compared to 23.7 percent for the fiscal 2011 first nine months. For the fiscal 2012 nine-month period, ME&A expenses increased \$3,282,000 versus the same period last fiscal year. Stock based compensation expense decreased in the fiscal 2012 nine months by \$1,266,000. Year-to-date, movements in foreign exchange rates increased ME&A expenses by \$927,000 versus the comparable period a year ago. The net remaining increase primarily relates to research and development activities, incremental resources to support growth and productivity initiatives along with inflationary increases.

Other expense of \$71,000 for the quarter ended March 30, 2012 improved from other expense of \$193,000 for the comparable period a year ago. Year-to-date, other income was \$473,000, compared to other expense of \$836,000 for the same period last year. The improvement for both the quarter and year-to-date is due primarily to favorable foreign currency movements of the Euro, Canadian Dollar and Swiss Franc.

The effective tax rate for the fiscal 2012 third quarter was 36.4 percent, compared to the prior year's third quarter tax rate of 55.1 percent. The effective tax rate for the first nine months of fiscal 2012 was 36.0 percent, compared to 40.4 percent for the same period last fiscal year. In the third quarter of fiscal 2011, the rate was unfavorably impacted by the recording of a valuation allowance against the net deferred tax asset at a foreign jurisdiction, resulting in additional tax expense of approximately \$2,400,000 in the prior year third quarter. The prior year nine month rate also included a \$794,000 benefit due to a favorable adjustment to the deferred tax asset related to the pension liability resulting from the increase in the estimated tax rate from 34% to 35%, along with the favorable impact of the reinstatement of the R&D credit, which was passed into law during the second quarter of fiscal 2011.

Net earnings attributable to Twin Disc for the fiscal 2012 third quarter were \$9,393,000, or \$0.81 per diluted share, compared to \$4,548,000, or \$0.40 per diluted share, for the fiscal 2011 third quarter. Year-to-date, net earnings attributable to Twin Disc were \$24,831,000, or \$2.15 per diluted share, compared to \$11,238,000, or \$0.98 per diluted share for the fiscal 2011 nine-month period.

Earnings before interest, taxes, depreciation and amortization (EBITDA)\* was \$17,893,000 for the fiscal 2012 third quarter, compared to \$12,906,000 for the fiscal 2011 third quarter. For the fiscal 2012 nine months, EBITDA was \$48,009,000, compared to \$27,178,000 for the fiscal 2011 comparable period.

Commenting on the results, Michael E. Batten, Chairman and Chief Executive Officer, said: "The fiscal 2012 third quarter was one of the best overall quarters the Company has ever experienced and was the best third quarter the Company has ever achieved. Our historic success throughout the year has been driven by robust demand for our oil and gas products; and with the exception of the pleasure craft market, shipments across all our end markets increased during the quarter. High oil prices and the resurgence of drilling in the Gulf Coast, have led to increases in commercial marine activity. The

demand from airport rescue and fire fighting and legacy military customers remains steady, while there has been a pickup in demand from industrial customers."

Christopher J. Eperjesy, Vice President - Finance, Chief Financial Officer and Treasurer, stated: "We anticipate working capital improvements to generate positive cash flow from operating activities in the coming quarters that we will use to pay down debt. Total debt, net of cash, at March 30, 2012 was \$27,480,000 compared to \$12,305,000 at March 25, 2011 and \$9,532,000 at June 30, 2011. During the quarter we continued our modernization and expansion initiatives and invested \$3,667,000. Year-to-date, we have invested \$10,560,000 in facility upgrades. Shareholders' equity increased to \$156,226,000 at March 30, 2012 compared to \$137,085,000 at June 30, 2011 and \$115,215,000 at March 25, 2011."

Mr. Batten continued: "Our six-month backlog at March 30, 2012 was \$131,375,000, compared to \$148,549,000 at December 30, 2011 and \$140,239,000 at March 25, 2011. The sequential and year-over-year decline in the backlog is primarily a result of moderating future demand from oil and gas customers, as well as a continuing improvement to the Company's past due backlog (which decreased 26 percent from the prior quarter end and 20 percent since the start of the fiscal year). We remain optimistic about the long-term potential from the oil and gas market, but over the past two months we have experienced a decline in orders from the historically high levels we have been experiencing in fiscal 2012. Our oil and gas customers have responded to the decline in natural gas prices by slowing orders for capital expenditures related to hydraulic fracturing and pressure pumping due to the effects of a mild winter and a slower than expected US economy, which have led to an oversupply of natural gas.

"With one quarter remaining in fiscal 2012, we are confident we will achieve many financial and operating milestones for the year. As we look to fiscal 2013, we expect it to be another good year but down from the record levels we have experienced in fiscal 2012. While changes in the oil and gas landscape have caused our near-term outlook to be cautious, Twin Disc has never been a stronger company. We continue to improve our product portfolio, strengthen our relationships with our customers, vendors, and strategic partners, and remain optimistic of our long-term potential."

Twin Disc will be hosting a conference call to discuss these results and to answer questions at 11:00 a.m. Eastern Time on Tuesday, April 24, 2012. To participate in the conference call, please dial 877-941-2068 five to ten minutes before the call is scheduled to begin. A replay will be available from 2:00 p.m. April 24, 2012 until midnight May 1, 2012. The number to hear the teleconference replay is 877-870-5176. The access code for the replay is 4526698.

The conference call will also be broadcast live over the Internet. To listen to the call via the Internet, access Twin Disc's website at <a href="http://ir.twindisc.com/index.cfm">http://ir.twindisc.com/index.cfm</a> and follow the instructions at the web cast link. The archived web cast will be available shortly after the call on the Company's website.

#### About Twin Disc, Inc.

Twin Disc, Inc. designs, manufactures and sells marine and heavy-duty off-highway power transmission equipment. Products offered include: marine transmissions, surface drives, propellers and boat management systems, as well as power-shift transmissions, hydraulic torque converters, power take-offs, industrial clutches and control systems. The Company sells its products to customers primarily in the pleasure craft, commercial and military marine markets, as well as in the energy and natural resources, government and industrial markets. The Company's worldwide sales to both domestic and foreign customers are transacted through a direct sales force and a distributor network.

#### Forward-Looking Statements

This press release may contain statements that are forward looking as defined by the Securities and Exchange Commission in its rules, regulations and releases. The Company intends that such forward-looking statements be subject to the safe harbors created thereby. All forward-looking statements are based on current expectations regarding important risk factors including those identified in the Company's most recent periodic report and other filings with the Securities and Exchange Commission. Accordingly, actual results may differ materially from those expressed in the forward-looking statements, and the making of such statements should not be regarded as a representation by the Company or any other person that the results expressed therein will be achieved.

## \*Non-GAAP Financial Disclosures

Financial information excluding the impact of foreign currency exchange rate changes and the impact of acquisitions, if any, in this press release are not measures that are defined in U.S. Generally Accepted Accounting Principles ("GAAP"). These items are measures that management believes are important to adjust for in order to have a meaningful comparison to prior and future periods and to provide a basis for future projections and for estimating our earnings growth prospects. Non-GAAP measures are used by management as a performance measure to judge profitability of our business absent the impact of foreign currency exchange rate changes and acquisitions. Management analyzes the company's business performance and trends excluding these amounts. These measures, as well as EBITDA, provide a more consistent view of performance than the closest GAAP equivalent for management and investors. Management compensates for this by using these measures in combination with the GAAP measures. The presentation of the non-GAAP measures in this press release are made alongside the most directly comparable GAAP measures.

## <u>Definition – Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)</u>

The sum of, net earnings and adding back provision for income taxes, interest expense, depreciation and amortization expenses: this is a financial measure of the profit generated excluding the above mentioned items.

--Financial Results Follow--

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(In thousands, except per-share data, unaudited)

	(iii tiiousaiius, except per-siiai)	Three Months Ended			Nine Months Ended				
				Aarch 25,			March 25,		
		2012		2011		2012		2011	
Net sales	9	\$	95,490	\$	76,471	\$	259,761	\$	213,026
Cost of goods sold			62,434		<u>48,689</u>		<u>166,375</u>		<u>141,464</u>
Gross profit			33,056		27,782		93,386		71,562
Marketing, engineering and									
administrative expenses			<u>17,746</u>		<u>17,054</u>		<u>53,752</u>		<u>50,470</u>
Earnings from operations									
			15,310		10,728		39,634		21,092
Interest expense			389		430		1,129		1,309
Other expense (income), net			<u>71</u>		<u>193</u>		( <u>473</u> )		<u>836</u>
Earnings before income									
taxes and noncontrolling interest			14,850		10,105		38,978		18,947
Income taxes			<u>5,412</u>		<u>5,563</u>		<u>14,039</u>		<u>7,648</u>
Net earnings			9,438		4,542		24,939		11,299
Less: Net (earnings) loss attributable to									
noncontrolling interest, net of tax			<u>(45</u> )		<u>6</u>		<u>(108</u> )		<u>(61</u> )
Net earnings attributable to Twin Disc	9	\$	<u>9,393</u>	\$	<u>4,548</u>	\$	<u>24,831</u>	\$	<u>11,238</u>
Earnings per share data:									
Basic earnings per share attributable to									
Twin Disc common shareholders	9	\$	0.82	\$	0.40	\$	2.18	\$	0.99
Diluted earnings per share attributable to									
Twin Disc common shareholders	9	\$	0.81	\$	0.40	\$	2.15	\$	0.98
Weighted average shares outstanding data:									
Basic shares outstanding			11,426		11,344		11,410		11,308
Diluted shares outstanding			11,572		11,474		11,555		11,425
Dividends per share	9	\$	0.09	\$	0.08	\$	0.25	\$	0.22
Comprehensive income:									
Net earnings	9	\$	9,438	\$	4,542	\$	24,939	\$	11,299
Other comprehensive income (loss):									
Foreign currency translation adjustment			2,241		4,551		(6,292)		14,776
Benefit plan adjustments, net			<u>418</u>		<u>545</u>		<u>1,303</u>		<u>1,665</u>
Comprehensive income			12,097		9,638		19,950		27,740
Comprehensive (income) loss attributable to									
noncontrolling interest			<u>(45</u> )		<u>_6</u>		( <u>108</u> )		( <u>61</u> )
Comprehensive income attributable to									
Twin Disc	S	\$	<u>12,052</u>	\$	<u>9,644</u>	\$	<u>19,842</u>	\$	<u>27,679</u>

# RECONCILIATION OF CONSOLIDATED NET EARNINGS TO EBITDA

(In thousands, unaudited)

	Three Months Ended			Nine Months Ended				
	March 30,		March 25,		March 30,		March 25,	
		2012		<u>2011</u>		<u>2012</u>		<u>2011</u>
Net earnings attributable to Twin Disc	\$	9,393	\$	4,548	\$	24,831	\$	11,238
Interest expense		389		430		1,129		1,309
Income taxes		5,412		5,563		14,039		7,648
Depreciation and amortization		<u>2,699</u>		<u>2,365</u>		<u>8,010</u>		<u>6,983</u>
Earnings before interest, taxes,								
depreciation and amortization	\$	<u>17,893</u>	\$	<u>12,906</u>	\$	<u>48,009</u>	\$	<u>27,178</u>

# CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, unaudited)

ASSETS	I	March 30, 2012	June 30, 2011
Current assets:			
Cash	\$	17,628	\$ 20,167
Trade accounts receivable, net		67,675	61,007
Inventories, net		117,749	99,139
Deferred income taxes		5,942	5,765
Other		<u>9,523</u>	<u>9,090</u>
Total current assets		218,517	195,168
Property, plant and equipment, net		67,161	65,791
Goodwill, net		17,332	17,871
Deferred income taxes		9,159	16,480
Intangible assets, net		5,514	6,439
Other assets		<u>7,678</u>	<u>7,371</u>
TOTAL ASSETS	\$	<u>325,361</u>	\$ <u>309,120</u>
		<del></del> _	
LIABILITIES AND EQUITY			
Current liabilities:			
Short-term borrowings and current maturities of long-term debt	\$	3,789	\$ 3,915
Accounts payable		30,986	38,372
Accrued liabilities		<u>38,637</u>	<u>41,673</u>
Total current liabilities		73,412	83,960
Long-term debt		41,319	25,784
Accrued retirement benefits		45,261	50,063
Deferred income taxes		3,660	4,170
Other long-term liabilities		<u>4,478</u>	7,089
Outer rong term intolinates		<u> </u>	7,003
Total liabilities		168,130	171,066
Twin Disc shareholders' equity:			
Common shares authorized: 30,000,000;		10.101	40.000
Issued: 13,099,468; no par value		12,181	10,863
Retained earnings		184,831	162,857
Accumulated other comprehensive loss		<u>(16,430</u> )	<u>(11,383</u> )
		180,582	162,337
Less treasury stock, at cost			
(1,669,981 and 1,739,574 shares, respectively)		<u>24,356</u>	<u>25,252</u>
Total Twin Disc shareholders' equity		<u>156,226</u>	<u>137,085</u>
Noncontrolling interest		<u>1,005</u>	<u>969</u>
Total equity		<u>157,231</u>	<u>138,054</u>
TOTAL LIABILITIES AND EQUITY	\$	<u>325,361</u>	\$ <u>309,120</u>

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands, unaudited)

(In thousan	as, unaudited)	Nine Mon March 30, <u>2012</u>	Mai	ed rch 25, <u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net earnings		\$ 24,939	\$	11,299
Adjustments to reconcile to net earnings to net cash (used)				
provided by operating activities:				
Depreciation and amortization		8,010		6,983
Other non-cash changes, net		4,557		5,537
Net change in working capital, excluding cash		<u>(41,315</u> )		( <u>19,753</u> )
Net cash (used) provided by operating activities		<u>(3,809</u> )		<u>4,066</u>
CASH FLOWS FROM INVESTING ACTIVITIES:				
Acquisitions of fixed assets		(10,560)		(4,099)
Poceeds from sale of fixed assets		95		58
Other, net		( <u>293</u> )		<u>(293</u> )
Net cash used by investing activities		(10,758)		<u>(4,334</u> )
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from notes payable		-		19
Payments of notes payable		(109)		(82)
Proceeds from (payments of) long-term debt, net		15,543		(352)
Proceeds from exercise of stock options		169		203
Dividends paid to shareholders		(2,857)		(2,494)
Dividends paid to noncontrolling interest		(130)		(137)
Other		<u>350</u>		<u>223</u>
Net cash provided (used) by financing activities		<u>12,966</u>		<u>(2,620</u> )
Effect of exchange rate changes on cash		(938)		<u>2,365</u>
Net change in cash		(2,539)		(523)
Cash:				
Beginning of period		<u>20,167</u>		<u>19,022</u>
End of period		\$ <u>17,628</u>	\$	<u>18,499</u>
	####			